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# Alternative and Renewable Fuel and Vehicle Technology Program

Employment Training Panel

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<http://www.etp.ca.gov>

# Employment Training Panel

ETP is a joint business-labor program funding training that supports the creation and retention of **high-wage, high-skilled jobs**.

ETP serves as the California's **premier economic development resource**.

# Background and History

ETP was created in 1983 as the only US program designed to train the existing workforce.

Today:

- Over 800,000 trainees have been trained
- Over 70,000 businesses served
- Over \$1 billion in training funds expended

# What does ETP do?

ETP uses a pay-for-performance contract to reimburse the costs for employer-customized job skills training.

ETP doesn't:

- provide training
- mandate training topics
- select training providers

# AB118 Partnership

Under the **Alternative and Renewable Fuel and Vehicle Technology Program (AB118)**, ETP will develop a workforce development program supporting job skills development within the following sectors:

- alternative/ renewable fuels
- vehicle emission reduction technologies
- other areas of green transportation

ETP's pay-for-performance contract will be used for development and administration of AB118 funds.

# AB118 Training Topics

Training funded under AB118 may include the following topic areas:

- Alternative and renewable fuel feedstock production and extraction
- Alternative and renewable fuel production, distribution, transport and storage
- High-performance and low emission vehicle technology
- Automotive computer systems
- Mass transit fleet conversions, focusing on servicing and maintenance
- Other green transportation sectors

# AB118 Program Overview

Funding format - Single Employer Contracts  
and Multiple Employer Contracts

Funding for training of incumbent workers  
and unemployed individuals seeking  
full-time employment

Training focused on the development and  
deployment of alternative/renewable fuel  
and vehicle technologies

# AB118 Program Flexibility

Expanded Employer eligibility

Expanded Trainee eligibility

Multiple training delivery modes supported:

classroom/laboratory

video-conference

productive lab and

computer-based training



# AB118 Funding Flexibility

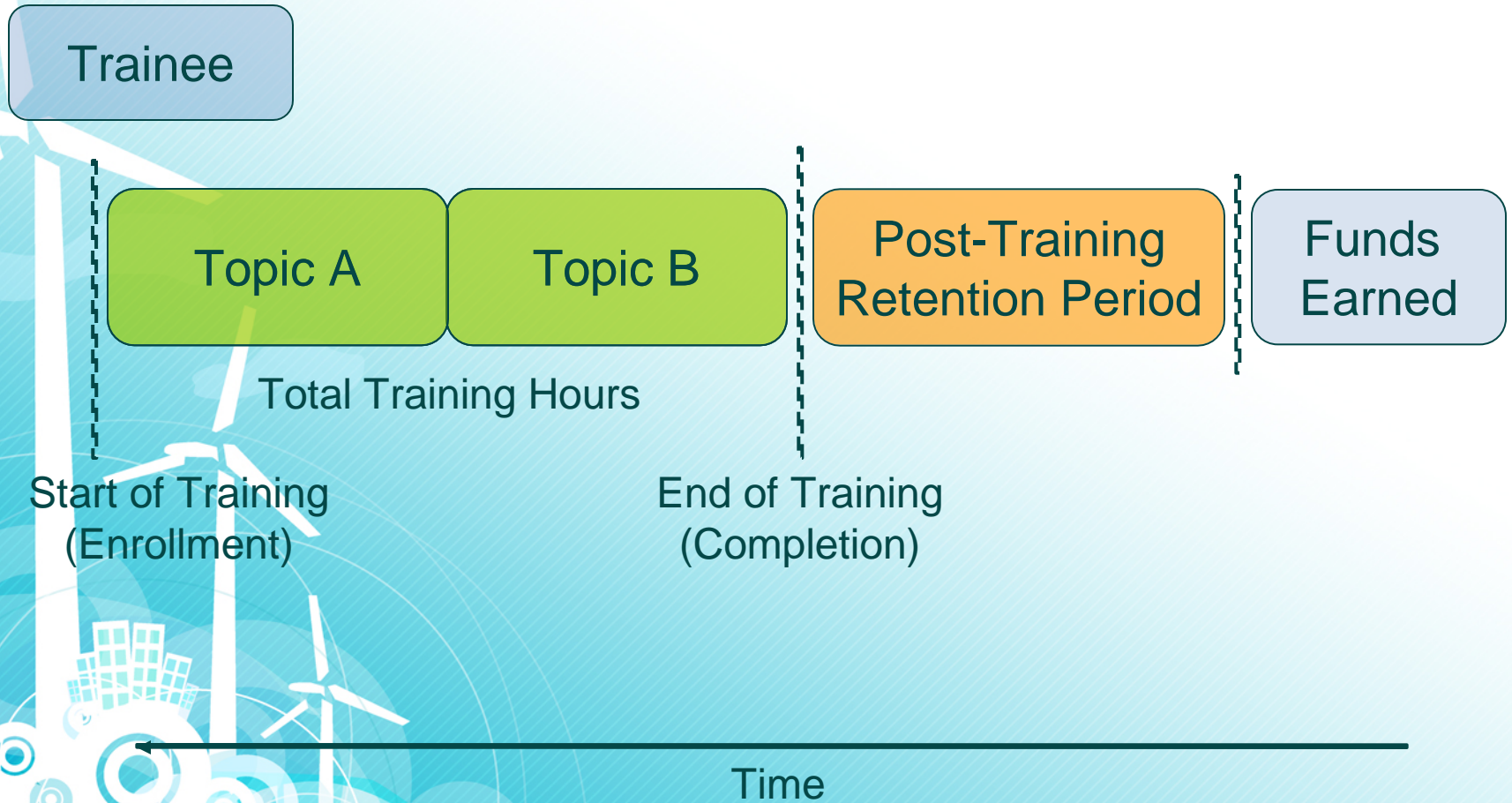
Fixed-fee reimbursement based upon:  
number of training hours delivered  
size of company  
advanced nature of training

Higher caps on training hours

Lower post-training wage requirement

More flexible post training retention models

# Basic ETP Contract Model



# ETP Terminology

Contractor

Subcontractor

Administrator / Trainer

Trainee

Curriculum

Agreement / Contract

*Grant (civil war general, actor on "Eight is Enough")*

# AB118 Funding Status

ETP has approved five AB118 Agreements

– Electric Vehicles International, LLC	\$494,000
– Fillner Construction, Inc.	\$149,240
– ISE Corporation, Inc.	\$453,600
– Terex Utilities, Inc.	\$158,400
– California Manufacturing and Technology Association	<u>\$559,060</u>
Total Approved	\$1,814,300

ETP is currently developing new projects for funding in Fiscal Year 2010/2011

# Fillner Construction, Inc.

\$149,240

- 127 Retrainees (small business)
- 75 to 250 Hours of training per trainee
- Occupations: Field Installer and Field Installer - Electric
- Training will include alternative fuel storage, distribution, and component system topics, alternative fuel handling and other related topics.
- Regions Served: Placer County

# Terex Utilities, Inc.

\$158,400

- 44 Retraitees
- 24 to 200 Hours of training per trainee
- Occupations: Service Mechanics, Field Service Mechanics and Customer Service Center Managers
- Training will include installation, servicing and retrofit of hybrid electric vehicle equipment and selected business and commercial job skills topics.
- Regions Served: Sacramento, San Joaquin and Stanislaus Counties

# California Manufacturing and Technology Association

\$559,060

- 305 Retrainees (40 small business)
- 24 to 200 Hours of training per trainee
- Occupations: Technician, Engineer, production Workers, Supervisor/Managers
- Training will include proprietary and employer selected business and commercial job skills topics.
- Regions Served: Sacramento, Alameda and Contra Costa Counties

# Development Process

ETP Orientation

Scoping/ Project Review (*ETP and CEC*)

Preliminary Application

Site Visit and Application For Funding

Panel Consideration and Approval

Funded Training Begins

On-going technical support and  
monitoring



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