



**SFMTA**  
Municipal  
Transportation  
Agency

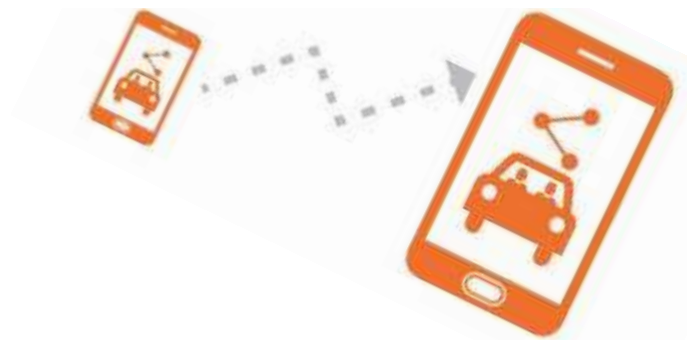
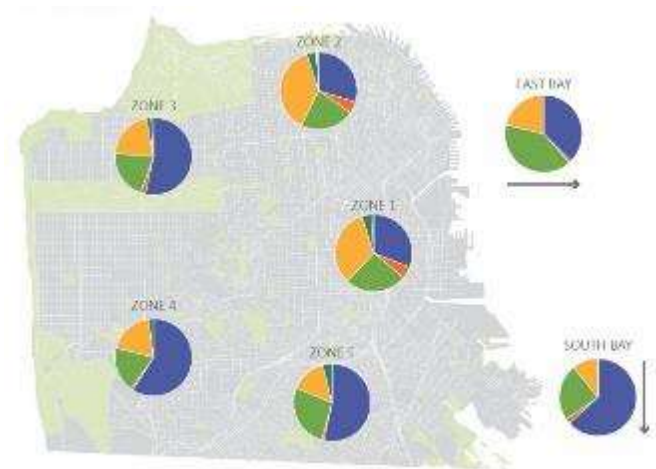
California Transit Association  
52<sup>nd</sup> Annual Fall Conference & Expo

# **Where Have the Riders Gone?**

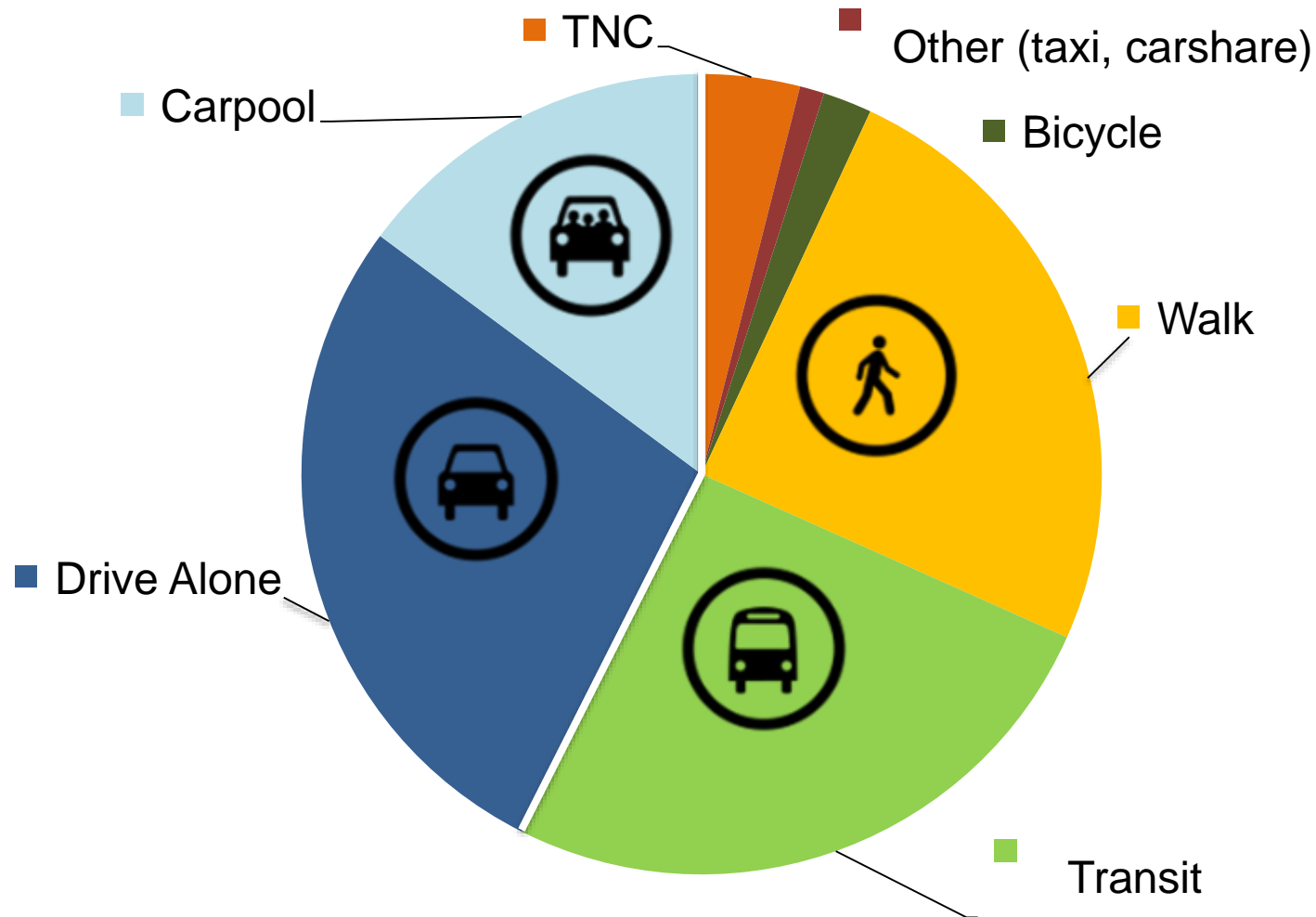
Danielle J. Harris, Senior Transportation Planner  
SFMTA Office of Innovation  
November 8, 2017

## Overview

- State of Transit
- Location Location Location
- Age of Information
- Give 'Em All You Got
- The Future is Here - MaaS

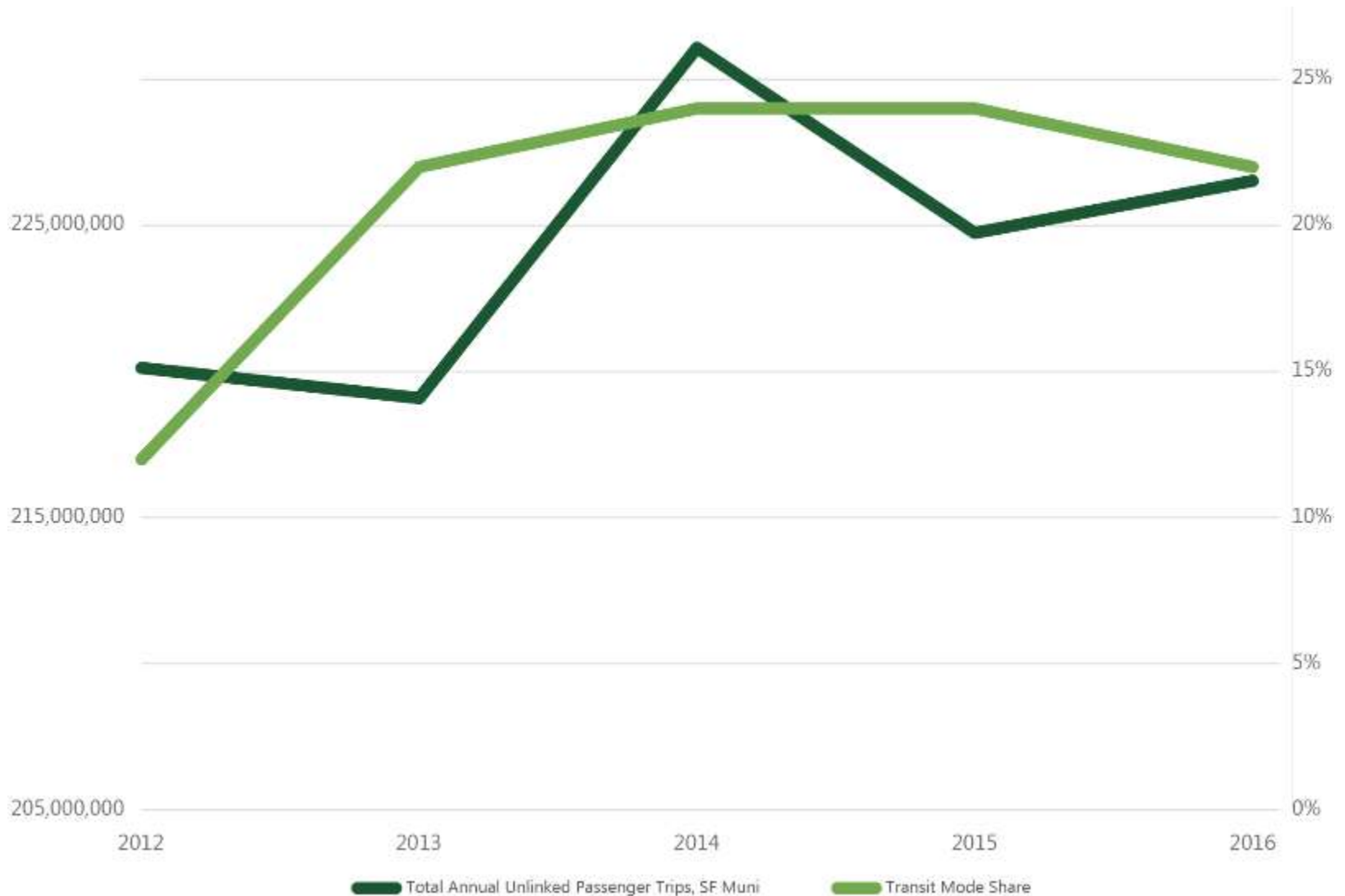


# Travel Mode Share for FY 2017



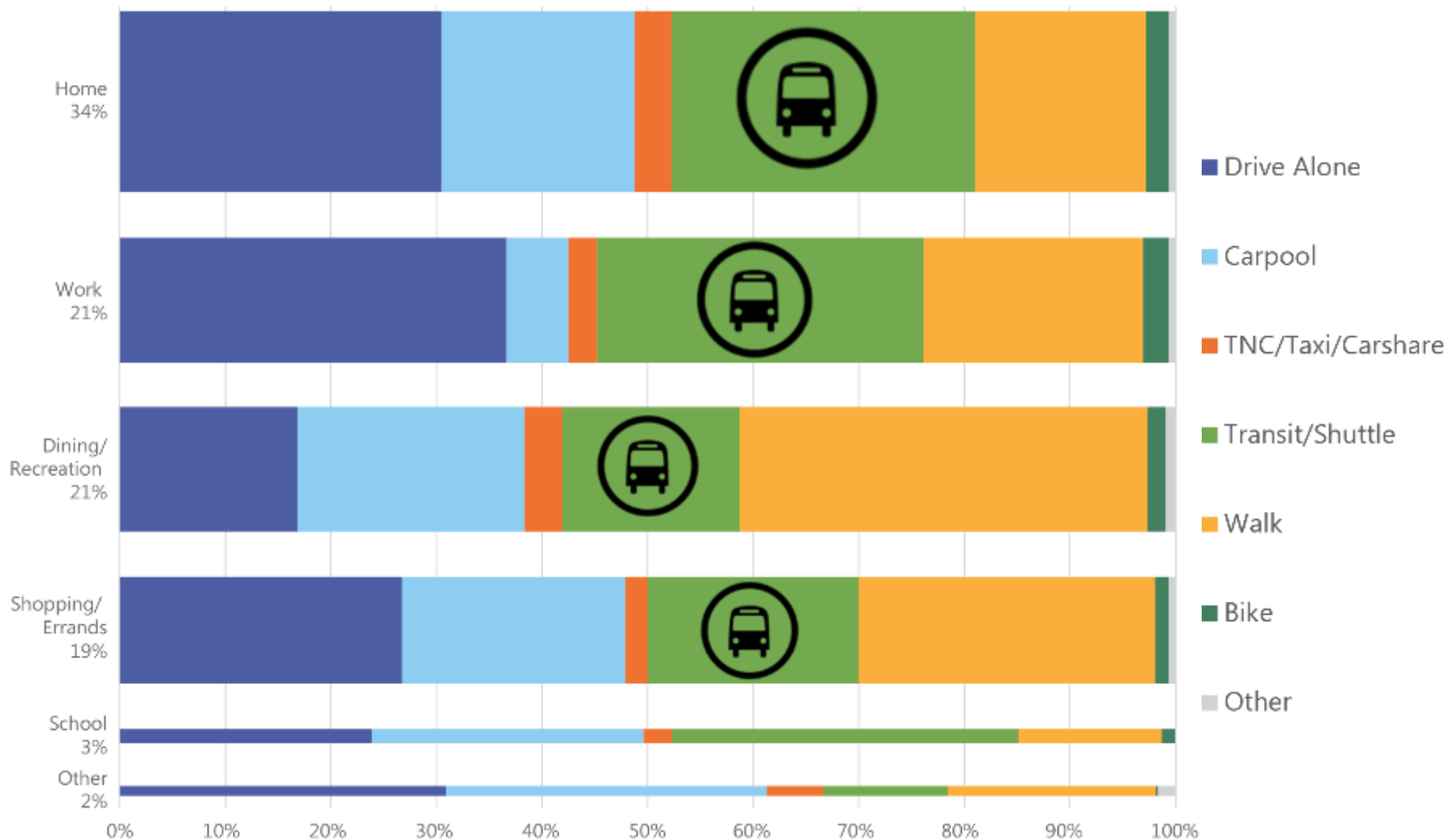
Note: "Don't Know" responses of <0.5% not included in chart

# Transit Mode Share and Boardings



# Mode Share by Trip Purpose

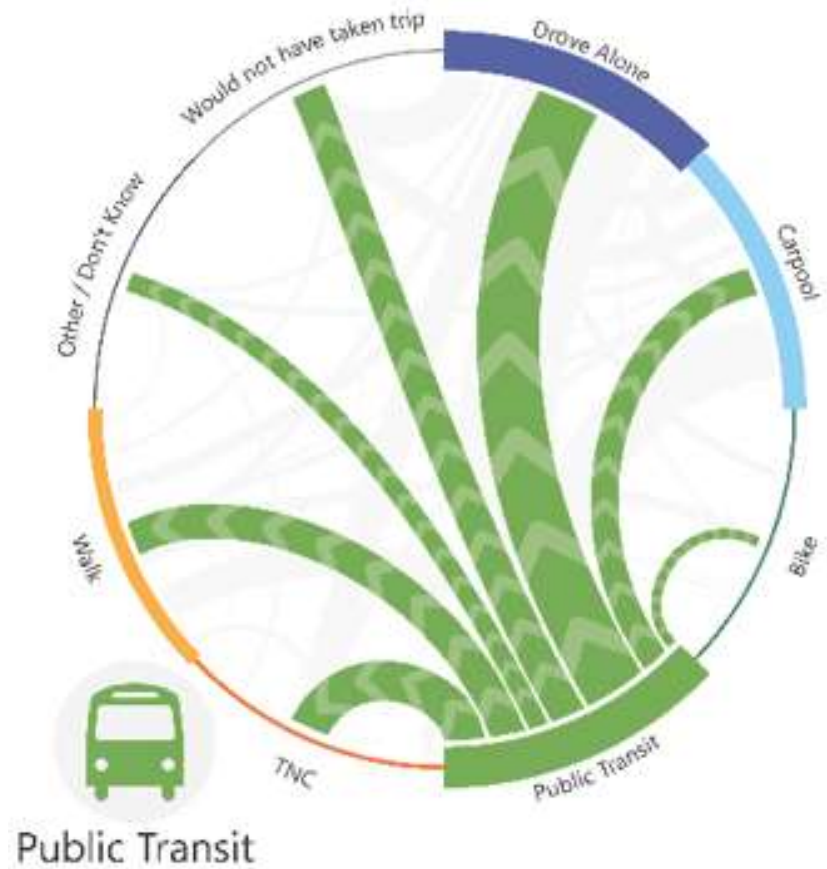
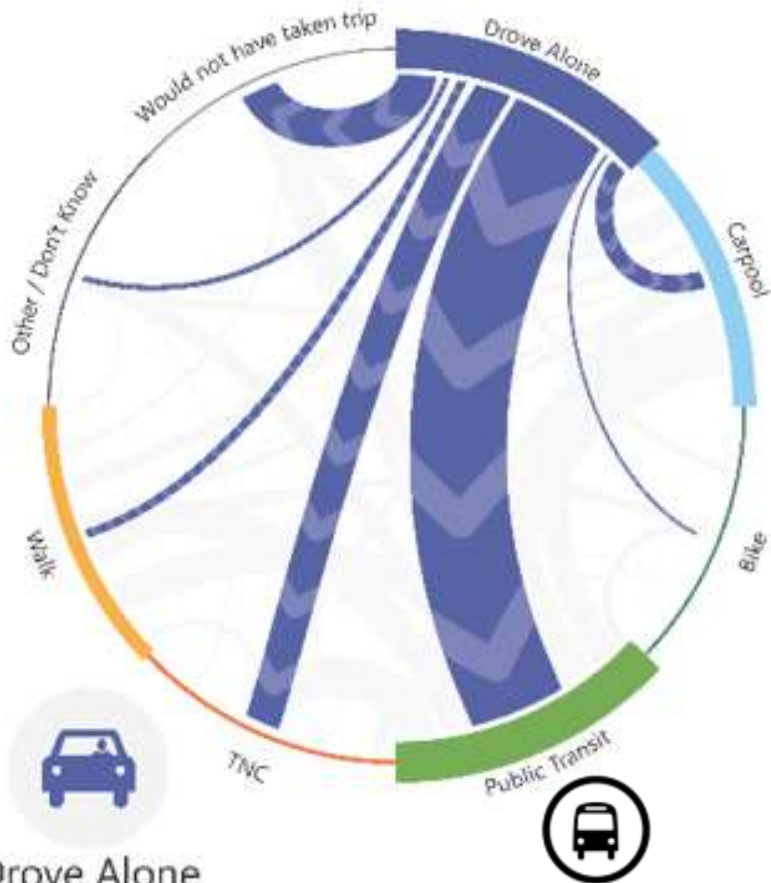
3-Year Average of Mode Share by Trip Purpose (FY 2015-2017)



# Second-Choice Travel Options

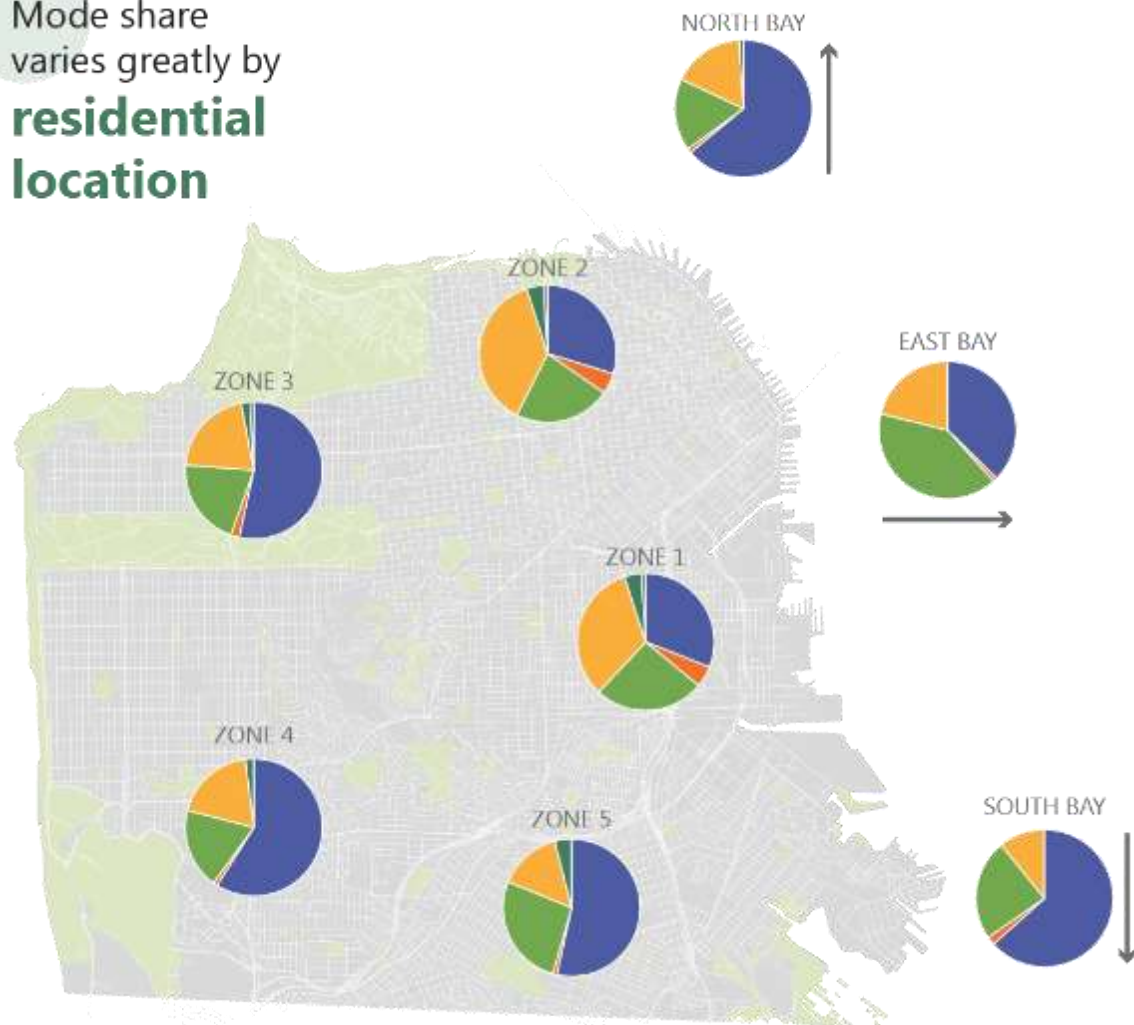
Self-Reported Second Choice of Mode

○ First choice mode    ↗ Second choice modes



# Mode Share by Location

Mode share varies greatly by **residential location**



- PRIVATE AUTO
- TNC/ TAXI/ CARSHARE
- TRANSIT
- WALK
- BIKE
- OTHER

# CUSTOMER INFORMATION SYSTEM UPDATE

## Providing Information



Improve accuracy  
of real-time  
predictions



Keep the public  
continually  
informed

## Retaining and Growing Ridership



Retain customers  
who might  
otherwise use less  
sustainable  
transportation  
modes

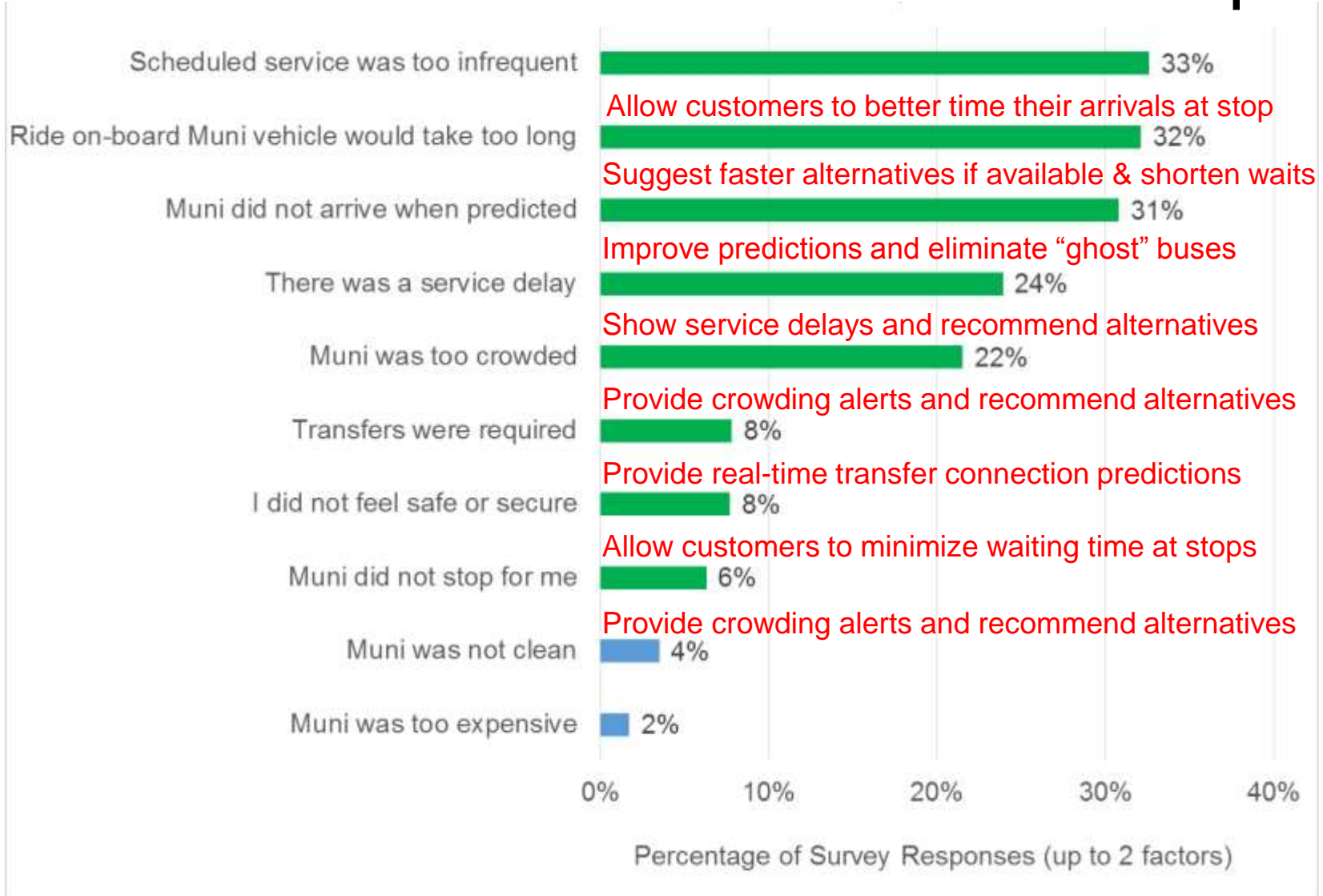


Employ data  
analytics to improve  
service and be  
responsive to  
customers

**Enable customers to take Muni to their destinations quickly and reliably so that it becomes their preferred choice**



# Address Deterrents to Ridership



# Willingness To Wait For Transit

| Waiting Time | During the Day | During the Evening or At Night | When Transferring |
|--------------|----------------|--------------------------------|-------------------|
| 5+ min       | 97%            | 94%                            | 94%               |
| 10+ min      | 74%            | 67%                            | 60%               |
| 15+ min      | 35%            | 34%                            | 22%               |
| 20+ min      | 14%            | 15%                            | 8%                |
| 30+ min      | 4%             | 5%                             | 2%                |

### Finding #1

When arriving randomly at a stop without any real-time information, customers are generally willing to wait 10 – 15 minutes.

### Finding #2

Wait tolerance declines significantly during the evening or at night

### Finding #3

Wait tolerance is significantly less for transfers

# Service Frequency

## Rush Hour Service

(Generally every 15 minutes or better)



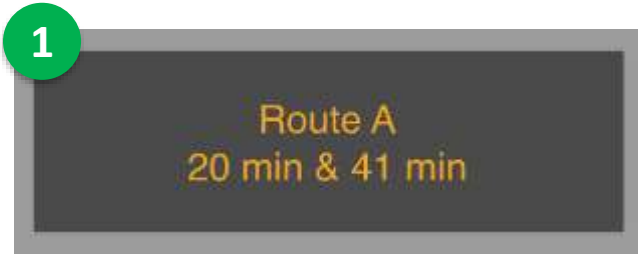
## Late Evening Service

(Generally every 20 to 30 minutes)

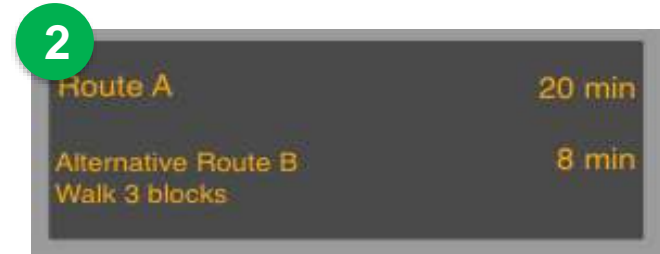


- Real-time information is especially critical when service is less frequent

## A 20-minute Wait: Four Test Scenarios



Customer arrives at shelter  
sign predicts a 20-minute wait



Countdown sign displays an  
earlier-arriving alternative

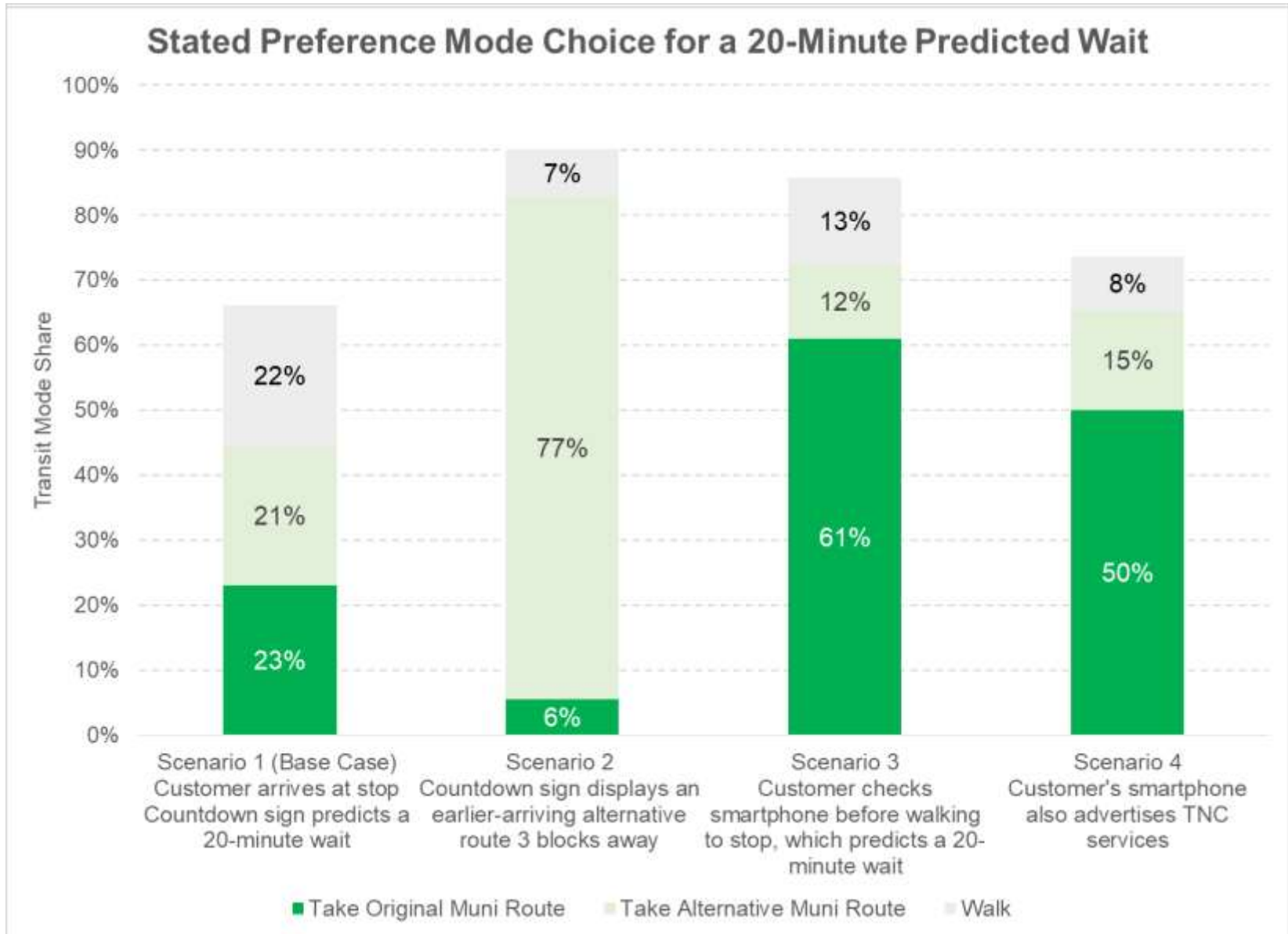


Checks smartphone before walking  
to stop, showing a 20-minute wait

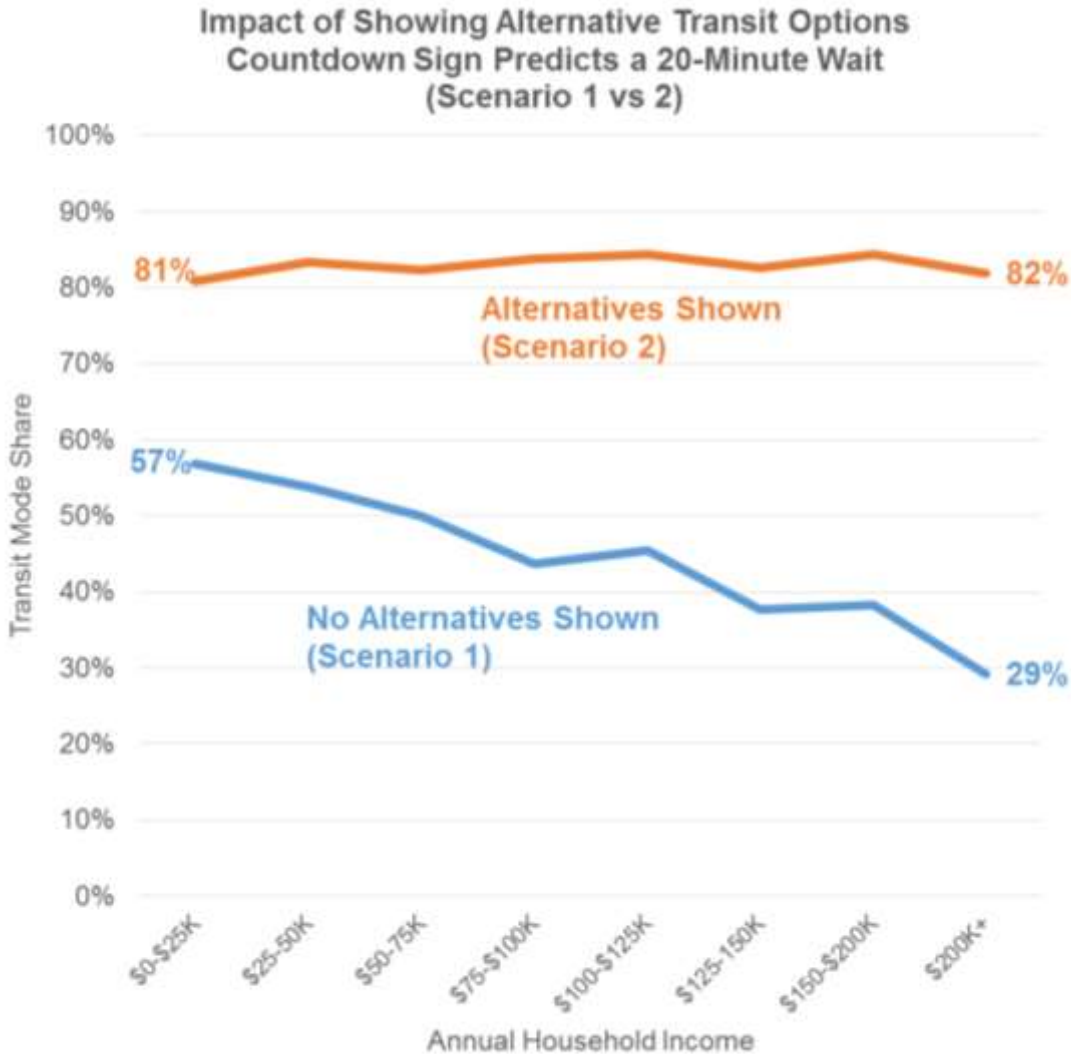


Customer's smartphone app  
also advertises Uber and Lyft

# CUSTOMER INFORMATION SYSTEM UPDATE



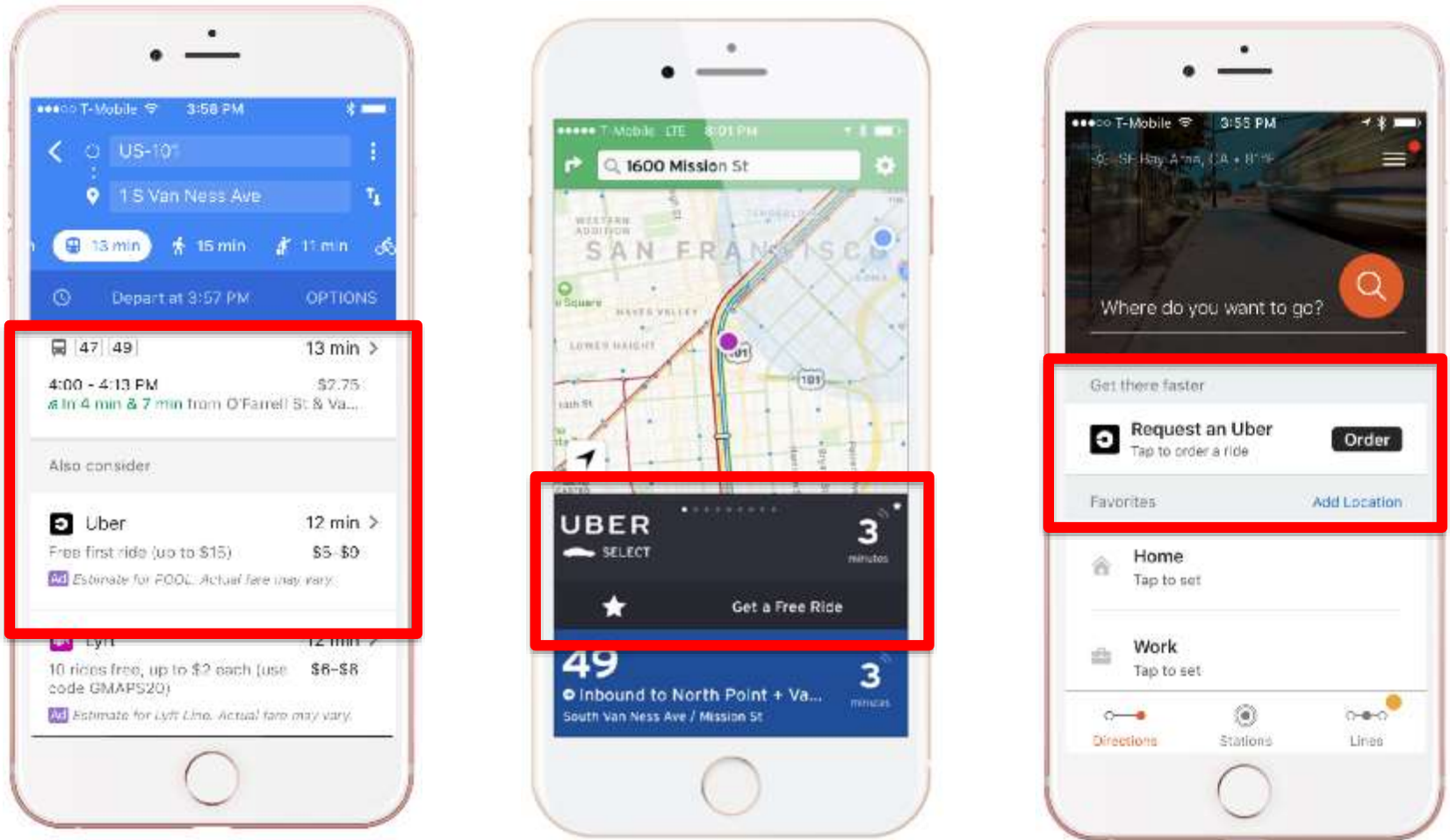
## Better Transit Information Reduces Income Disparities



Median Household Income: Female \$75-100K, Male \$100-125K  
People of Color: \$50-75K, White: \$100-125K

- Survey confirm disparities in median household income by gender, ethnicity and other demographic variables
- As income rises people are less willing to wait for Muni
- The status quo can further a two-tiered transportation system based on income
- With better transit information, respondents are much more likely to ride Muni across all income brackets, regardless of demographic background

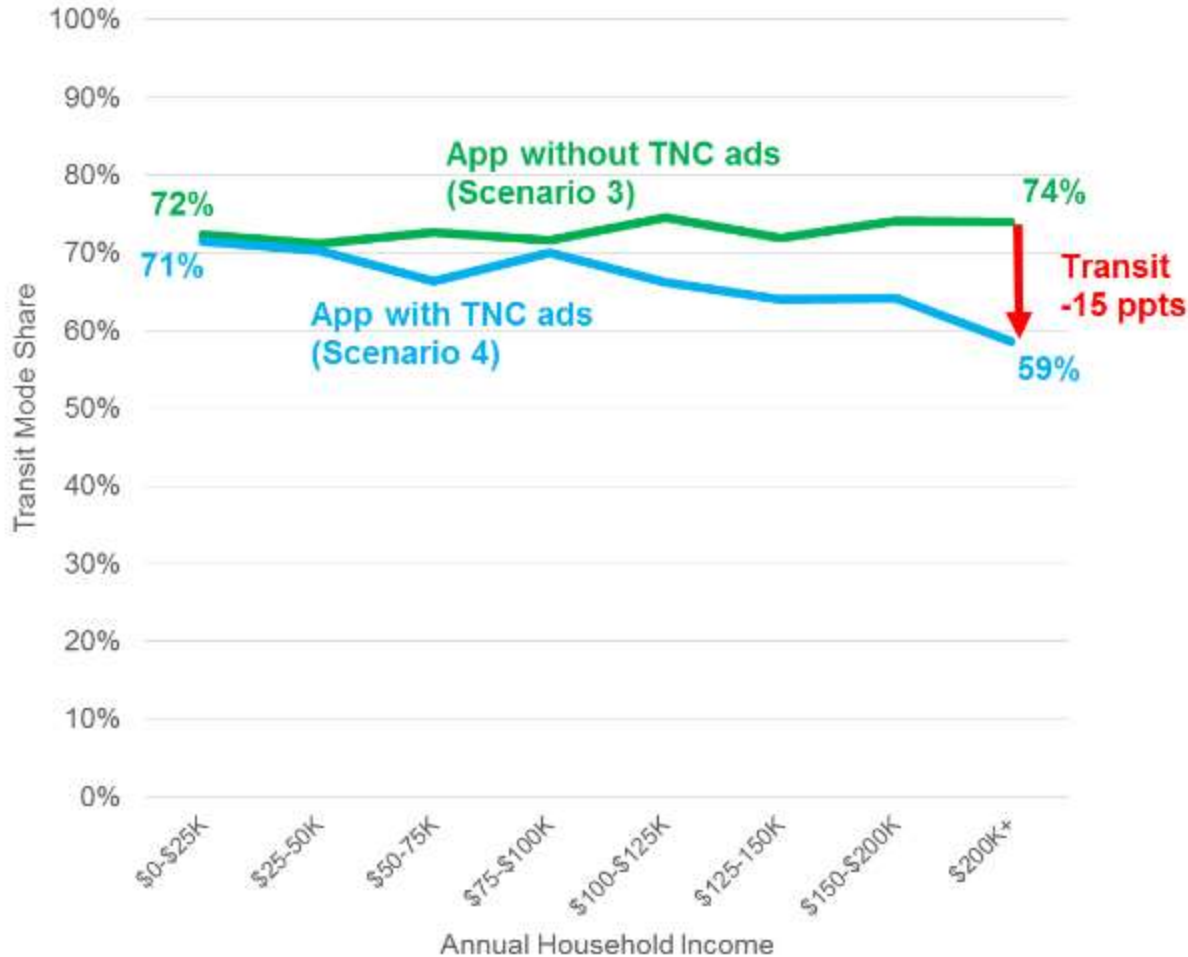
## Many Apps Prioritize TNC Ads Over Transit Info



Many third-party apps (63% market share) prominently advertise TNCs when displaying transit predictions obtained through open data

## TNC Ads On Mobile Apps Impact Transit

Impact of TNC Ads on Transit Apps  
(Scenarios 3 vs 4)



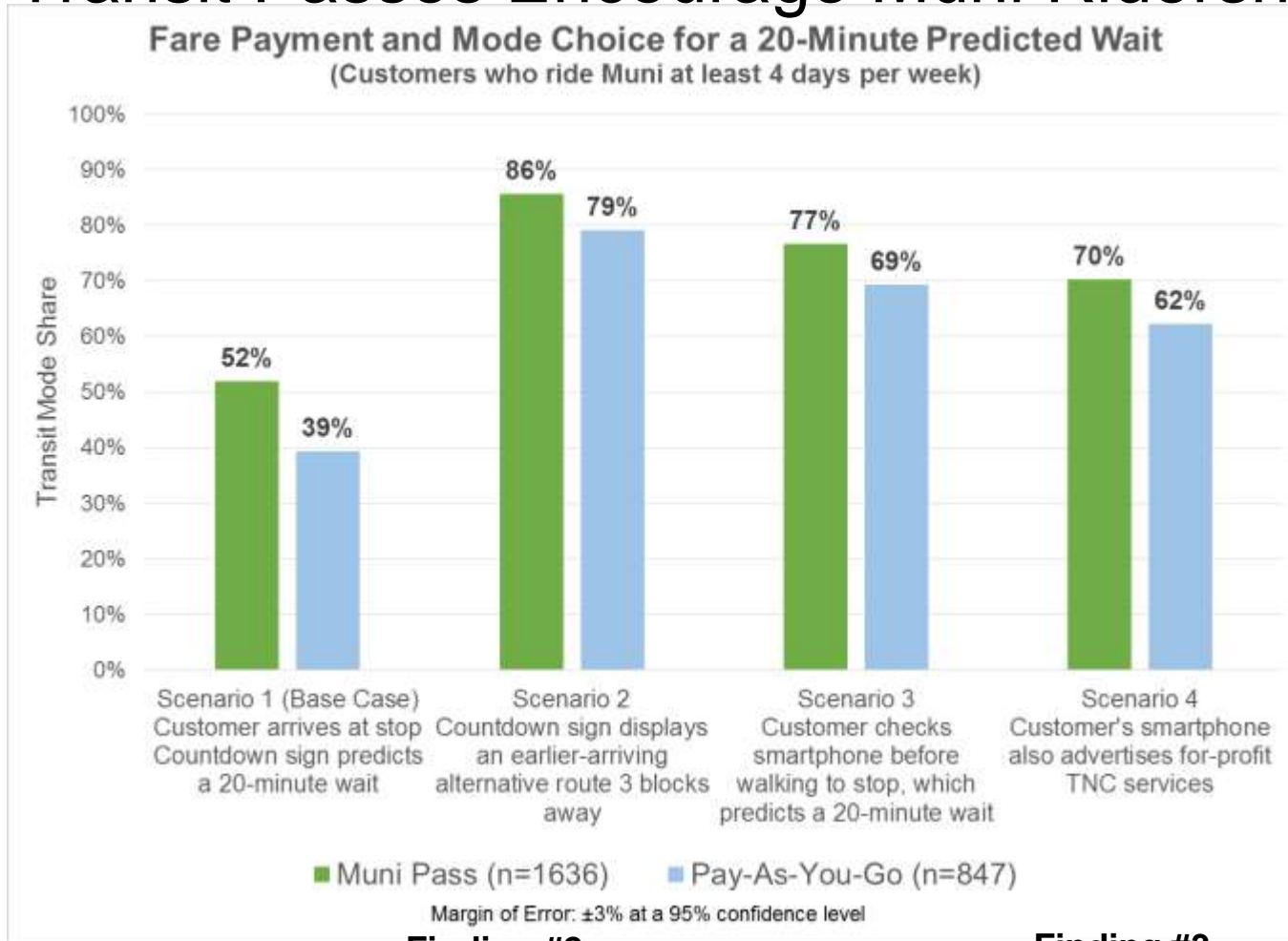
Comparing the two scenarios with and without TNC ads on a transit app:

- Ads increased TNC mode share by up to 18 pts depending on income bracket
- The shift largely comes at the expense of transit (15 pts) and walking (3 pts)

Median Household Income: Female \$75-100K, Male \$100-125K  
People of Color: \$50-75K, White: \$100-125K



## Transit Passes Encourage Muni Ridership



### Finding #1

Of respondents riding at least four days per week where a pass could make financial sense, 34% pay-as-they-go.

### Finding #2

Compared to pass users, pay-as-you-go customers are more likely to consider other transportation modes for each trip

### Finding #3

Passes are currently break even at 30 single rides (on Clipper or mobile ticketing) compared to 27.5 in 2009.



# Customer feedback informed our biggest service changes in decades

Hours of new service:

**+330,000**

We've increased service on 34 routes since 2015 to reduce crowding and wait times—the most service in Muni's history!



**135 NEW 60' BUSES** to reduce crowding and delays on our busiest routes.

**10**



Express lines with expanded service hours

**4** New routes

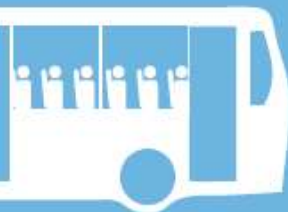


On-time performance up to

**80%**



on improved Rapid Network routes for a more efficient and predictable system.



This year compared to last, the Rapid Network has reduced peak period crowding by 26%.

## All Door Boarding

- Launched system wide July 2012
- Reduces boarding time, better distributes customers on vehicles
- No increase in fare evasion observed

### **Muni Opens Its Doors for Faster, More Reliable Service**

Muni customers may enter through the rear doors of any bus or streetcar using the following Proof of Payment:



Clipper<sup>®</sup> Card



Limited Use Ticket



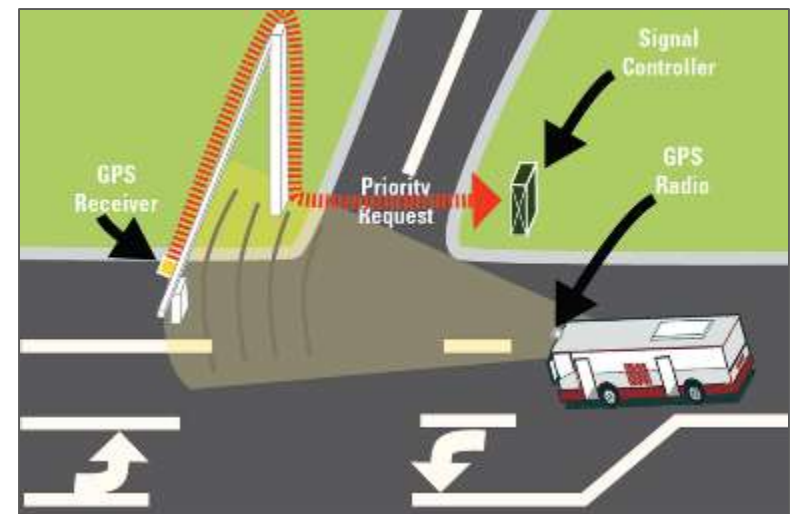
Valid Paper Pass



Valid Transfer/Fare Receipt

# Transit Signal Priority

- Transit signal priority improves Muni's on-time performance and reliability
- Rolling out TSP for all Rapid Routes (600+ intersections; up to 1,000 fleet vehicles)
- Combination of GPS based for buses and Vetag loops for rail
- Transponders also deployed on fire trucks for pre-emption



# Redesigning Streets to Prioritize Transit

- **Red transit-only lanes**
  - 12 miles legislated, 5 on the ground
- **Transit Signal Priority**
  - 480 installed across city
- **Stop removal and optimization**
- **Transit and pedestrian bulbs**
  - Furthering Vision Zero city policy to improve safety



# Transit Only Lane Enforcement (TOLE)

- All buses equipped with TOLE cameras
- PCOs monitor playback tapes and issue double parking tickets
- 26 miles of dedicated lanes (26 miles planned)



Transit Only Lanes in San Francisco



# OFFICE OF INNOVATION





# OFFICE OF INNOVATION



And... the people have spoken.



# Guiding Principles for Emerging Mobility

- Collaboration
- Safety
- Transit
- Congestion
- Sustainability
- Equitable Access
- Accountability
- Labor
- Disabled Access
- Financial Impact



# Conclusion

- Understand Land Use Challenges
- Share Information
- Make Diverse Investments
- Tell Emerging Mobility Where They Fit In

## Thank You

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